

## Financing Transactions

HB CLIENT	LOCATION	DATE	OFFERING TYPE	OFFERING SIZE (\$MM)	MANAGER ROLE
MidSouth Bancorp, Inc.	Lafayette, LA	12/16/2009	Common	\$34.4	Lead
American River Bankshares	Rancho Cordova, CA	12/7/2009	Common	\$25.3	Lead
Lakeland Financial Corporation	Warsaw, IN	11/12/2009	Common	\$61.6	Co-
Pacific Premier Bancorp, Inc.	Costa Mesa, CA	11/4/2009	Common	\$16.3	Sole
Pacific Continental Corp.	Eugene, OR	10/14/2009	Common	\$48.3	Co-
1st United Bancorp, Inc.	Boca Raton, FL	9/17/2009	Common	\$80.5	Co-
Home Bancshares, Inc.	Conway, AR	9/16/2009	Common	\$113.0	Co-
MB Financial, Inc.	Chicago, IL	9/14/2009	Common	\$201.3	Co-
Monroe Bancorp	Bloomington, IN	7/14/2009	Sub Debt	\$13.0	Sole
Paragon Commercial Corporation	Raleigh, NC	10/27/2008	Sub Debt	\$11.8	Co-
First Business Financial Services, Inc.	Madison, WI	9/26/2008	TPS	\$10.0	Sole
TCF Financial Corporation	Wayzata, MN	8/13/2008	TPS	\$115.0	Co-
Capitol Bancorp Ltd.	Lansing, MI	6/30/2008	TPS	\$38.1	Lead
Southwest Bancorp, Inc.	Stillwater, OK	6/26/2008	TPS	\$34.5	Co-
Temecula Valley Bancorp, Inc.	Temecula, CA	1/14/2008	TPS	\$22.1	Lead
Midwest Banc Holdings, Inc.	Melrose Park, IL	12/5/2007	Conv. Pref.	\$43.1	Co-
Silver State Bancorp	Las Vegas, NV	7/18/2007	Common	\$30.0	Co-
Opportunity Bancshares, Inc.	Richardson, TX	6/27/2007	Common	\$21.5	Sole
TrustAtlantic Financial Corporation	Raleigh, NC	6/7/2007	Common	\$44.4	Co-
Omega Capital Corp.	Centennial, CO	5/10/2007	Preferred	\$6.0	Sole
Temecula Valley Bancorp, Inc.	Temecula, CA	11/16/2006	Common	\$26.6	Co-
IBERIABANK Corporation	Lafayette, LA	11/10/2006	Common	\$30.0	Co-
Dearborn Bancorp Inc.	Dearborn, MI	11/7/2006	Common	\$58.4	Co-
Commonwealth Business Bank	Los Angeles, CA	8/13/2006	Common	\$16.5	Lead
New Frontier Bancorp	Greeley, CO	8/10/2006	Common	\$45.0	Sole
Paragon National Bank	Memphis, TN	7/24/2006	Common	\$12.3	Sole
National Bancshares, Inc.	Bettendorf, IA	7/7/2006	Common	\$60.0	Sole
New Century Bancorp	Dunn, NC	6/30/2006	Common	\$21.3	Lead
Pulaski Financial Corp.	Saint Louis, MO	2/7/2006	Common	\$17.5	Co-
Greene County Bancshares, Inc.	Greeneville, TN	9/22/2005	Common	\$54.3	Co-
Western Illinois Bancshares, Inc.	Monmouth, IL	9/9/2005	Common	\$17.8	Lead
Midwest Banc Holdings, Inc.	Melrose Park, IL	8/10/2005	Common	\$72.5	Co-
MainSource Financial Group Inc.	Greensburg, IN	6/20/2005	Common	\$35.0	Co-
Illini Corporation	Springfield, IL	2/11/2005	Common	\$4.2	Lead
Access Anytime Bancorp	Albuquerque, NM	9/24/2004	Common	\$3.1	Lead
North Country Financial	Manistique, MI	8/28/2004	Common	\$30.0	Co-
Dearborn Bancorp Inc.	Dearborn, MI	7/20/2004	Common	\$32.9	Co-
Citizens First Corporation	Bowling Green, KY	6/17/2004	Conv. Pref.	\$8.0	Lead
BancFirst Corporation	Oklahoma City, OK	2/23/2004	TPS	\$25.0	Co-
Universal Savings Banc Holdings	Milwaukee, WI	12/7/2003	Preferred	\$20.0	Lead
First Indiana Corporation	Indianapolis, IN	11/15/2003	Sub Debt	\$22.5	Co-
Civitas BankGroup	Franklin, TN	7/31/2003	Common	\$7.0	Lead
Old Second Bancorp	Aurora, IL	6/25/2003	TPS	\$31.6	Lead
Allegiant Bancorp	St. Louis, MO	4/9/2003	Common	\$34.2	Co-
Independent Bank Corporation	Ionia, MI	3/13/2003	TPS	\$50.6	Co-
MB Financial, Inc.	Chicago, IL	8/12/2002	TPS	\$59.8	Co-
Irwin Financial Corporation	Columbus, IN	2/14/2002	Common	\$87.9	Co-
Allegiant Bancorp	St. Louis, MO	9/26/2001	TPS	\$40.0	Co-
Team Financial, Inc.	Paola, KS	8/6/2001	TPS	\$15.5	Lead
Mercantile Bank Corporation	Grand Rapids, MI	8/2/2001	Common	\$27.0	Co-
Wintrust Financial Corporation	Lake Forest, IL	6/21/2001	Common	\$26.2	Co-
First Busey Corporation	Urbana, IL	6/12/2001	TPS	\$25.0	Lead
Spectrum Bancorporation	Omaha, NE	3/14/2001	TPS	\$24.0	Lead
Baylake Corporation	Sturgeon Bay, WI	2/13/2001	TPS	\$14.0	Lead
Front Range Capital Corporation	Louisville, CO	12/21/2000	TPS	\$9.2	Lead
Irwin Financial Corporation	Columbus, IN	11/16/2000	TPS	\$45.0	Co-
Irwin Financial Corporation	Columbus, IN	11/16/2000	Conv. TPS	\$45.0	Co-
CoBiz Inc.	Denver, CO	6/19/2000	TPS	\$20.0	Co-
Wintrust Financial Corporation	Lake Forest, IL	6/8/2000	TPS	\$18.0	Co-
Midwest Banc Holdings, Inc.	Melrose Park, IL	6/5/2000	TPS	\$20.0	Lead